



2023 Predictions

With 2022 now in the rear-view mirror, and the New Year underway, we sit down with the LDC management team to talk trends and predictions for the year ahead:

1



CONTINUED REDUCTION IN HOUSEHOLD SPENDING

Rapidly rising interest rates will result in households "tightening the belt" wherever they can to offset increases in mortgage costs.

2



LOOKING FOR WAYS TO REDUCE DEBT

Households will actively seek ways to reduce debt as the cost of holding debt rapidly rises and assets values fall.

3



REFINANCING, SHOPPING MORTGAGES AROUND

As fixed mortgages come up for renewal, households will work harder to find the best deal by undertaking research and speaking to a larger number of providers than in the past.

4



LIQUIDATING ASSETS

Some households will reduce the number of assets they hold as they become less profitable and debt reduction increases in importance.

5



CASH RESERVES

Where possible households will look to increase cash reserves to take advantage of future investment opportunities as asset values decline and provide a better return on investment.



2023 AND BEYOND

2022 was a record year for LDC as a large number of clients raised capital through the sale of specialised non-core leases sitting within their property assets.

If you are considering a sale in 2023 here are a few reasons why LDC should be at the forefront of your considerations:



9-year track record of conducting business in Australia



Over \$100m in transactions completed



Trusted legal partners:
Corrs Chambers
Westgarth



Transparent and trusted business partners empowering clients to make informed decisions based on their circumstances



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 Gregory J
Google Review

“LDC made contact with me a few years ago regarding the purchase of my three telecommunications leases. There was never any sales pressure or expressions of urgency to commit to selling. This year however I was starting to see a need for downsizing to meet my retirement strategy and with that the possible sale of the affected land where the communication tower and huts were located.

Daniel had recently come up with an offer of lease purchase by LDC that really made me sit up and consider. The options now on offer included some longer time sign overs, beyond my life or that of my kids. It was too good to walk away from. It would mean having funds available, more timely to help my kids with housing or other lifestyle securities.

Having agreed to sell the process was seamlessly hassle free. Daniel guided and assisted me all the way through. Once I provided the necessary information on which to build the contract it was rapidly processed and the funds were delivered in full, into my account as promised, and actually faster than expected.

I couldn't have asked for a better person than Daniel Francis to ensure the successful outcome. Daniel proved to be the honest and trustworthy person I'd come to know and dealt with from day one to completion, and in the process we've become good friends. I'd highly recommend Daniel and the LDC organisation to anyone wishing to sell any or all of their telecommunication leases either now or in the future. Sincere thanks to everyone involved.”